

Dear MavenVista Team,

It has been an immensely rewarding experience collaborating with MavenVista Technologies for our e-auction services at Oberoi Group [EIH Limited]. The innovative solutions and professionalism consistently exhibited by your team specially Ms. Diksha Puri have played a pivotal role in enhancing our procurement processes and achieving remarkable cost savings.

With the support of your advanced e-auction platform, we have successfully realized cost-effective savings across a variety of spend categories, including Capex, Machinery, Office Supplies, IT & Software, MRO, Marketing & Advertising, and Services. This exceptional level of efficiency and financial benefit underscores the significant value MavenVista consistently delivered to us. Traffic Signal auction suggested by Diksha turned out to be very well and we able to fetch much better prices against the Ranking Auction.

Furthermore, the intuitive and user-friendly design of your platform has greatly enhanced vendor participation, ensuring a smooth and transparent auction process. Many of our vendors have also expressed their appreciation for the platform's accessibility and the improved visibility it offers, fostering stronger supplier relationships.

Thanks to your cutting-edge technology and dedicated support, we have witnessed substantial improvements in both auction efficiency and supplier satisfaction.

We extend our sincere appreciation and best wishes for your continued success in all your future endeavours.

For **EIH LIMITED**


Authorized Signatory

Signature:

Company Name: EIH Limited (Oberoi Group)

Name: Yogesh Sharma

Designation: Senior Manager Procurement

Date: 4th February, 2025